

FOOD RETAIL



 **ORWAK**[®]
PART OF **SULO** GROUP

CONTROL TIME, SPACE & COSTS IN YOUR BUSINESS

Will the flow of product packaging and other waste ever stop? Not while you're in business, it won't. With the help of Orwak solutions, however, you can take control! Turn waste handling from a time-consuming and costly factor to a stream-lined process to save space, time and costs for your food retail business. More room for products, more time to re-shelf products, more shopping space for your shoppers and reduced waste disposal costs! And on top of that: Turn recycling into a source of income!

STOP WASTING SPACE!

Do not let packing materials and waste take up too much space in shopping, working and storage areas. Optimize your room for products and the free movement of customers and staff. With Orwak solutions you can rapidly minimize the volume of waste material and keep aisles and passageways clear. High-density bales require much less storage space than piles of loose waste, and thanks to the small footprint of the Orwak equipment you can be sure that it takes up little floor space.

MORE PRODUCTIVE USE OF TIME

Staff members should spend their time on more important activities than waste handling. With the efficient compaction solutions from Orwak, they do not need to waste any time on cutting and folding boxes. Let Orwak help speed your waste handling, allowing staff to spend more time on re-shelfing products and other core activities in the store.



EFFECTIVE HANDLING OF DIVERSE WASTE TYPES

The vast mountains of waste packaging can be a challenge for any food retailer, but so can the range of waste types that must be processed daily. The robust compaction systems from us will help you deal effectively with a wide variety of materials: cardboard boxes, paper packaging, bags of general waste, plastic film, light wooden crates, dry solid material and semi-wet organic waste. Our multi-chamber balers provide sorting of waste at source and produce compact waste for recycling or disposal.

EASY AND SAFE OPERATION FOR ALL USERS

Waste handling equipment is often operated by both in-store staff and visiting vendors. Orwak solutions are very safe and easy to operate, allowing both staff members and external suppliers to quickly learn how to use them. You can rely on our compactors and balers for uninterrupted and safe operation.

KEEPING THINGS CLEAN

As a food retailer, a high standard of hygiene is crucial for ALL parts of your operation, including the waste handling systems. The design and construction of Orwak products allow for easy cleaning and maintenance. Waste handling has never been this clean!



LOWERING COSTS AND GENERATING INCOME

Reducing waste disposal costs and fees are important to any food retailer. Orwak not only helps you to reduce these costs and fees, but also creates a new source of income:

- + Sorting at source > Higher waste material quality for recycling > Income from recyclable material
- + Highly compacted waste > Fewer container pickups > Reduced waste disposal fees
- + Sorting > Less waste for disposal > Reduced waste disposal fees

Investing in an Orwak solution guarantees the best total waste handling economy!



CASE STUDY

BOTH GREEN AND PROFITABLE WITH THE ORWAK BALER

Roots Market in Maryland, USA, was searching for a solution that would cut waste costs, generate revenue and enhance its commitment to green operations. They found the perfect answer: a practical space-saving Orwak baler.

Roots Market is a full-service grocery store specializing in natural and organic produce, meat, seafood, grocery items and more. The market has a loyal following of customers who want to live a healthier, greener lifestyle. Like any grocery store, though, Roots generates a fair amount of waste cardboard.

Facilities Director Jack Moore says that the market's desire to be both green and economical led managers to look into purchasing a cardboard baler. The store was paying a hefty annual fee for use of a shared dumpster, and the waste collector was making money recycling the market's cardboard.



"Instead of hemorrhaging money to have waste cardboard taken away, we wanted to bale the waste cardboard and make money selling this recyclable resource."

At first, the idea did not seem feasible. They expected it would be a costly proposition. Plus, the balers Mr Moore and his colleagues looked at were too large for the 1500 m² store and produced unwieldy 200-kg bales. Then they

discovered Orwak balers Jack Moore:

"This Orwak model caught our eye because it is a compact device that can fit in a little nook and it produces lightweight bales, which are easier to maneuver."

How pleased is Roots Market with its Orwak baler? They immediately planned to install another one at its second location!

COMPACTION SOLUTIONS FOR MOST TYPES OF WASTE

ORWAK develops solutions for sorting and recycling waste materials that improve business efficiency, contribute to a cleaner working and natural environment to provide the best total waste handling economy.

We offer an innovative range of products that promotes sorting at source and make waste management more profitable.