

SUCCESS STORY

LARGEST RETAIL CHAIN IN MEXICO



160 BALERS DELIVERED TO THE LARGEST RETAIL CHAIN IN MEXICO AND CENTRAL AMERICA

Since 2024, Orwak's sister company SULO MEXICO has installed over 160 vertical Orwak balers, of the models 3110, 3150, 3420 and 3820, at the stores of the largest retail chain in Mexico & Central America.

DUE TO THEIR SAFETY CHARACTERISTICS, ROBUSTNESS, RELIABILITY AND HIGH QUALITY, THE ORWAK BALERS SUCCESSFULLY REPLACED OLD BALERS OF A DIFFERENT BRAND.

Serving all store sizes from hypermarkets to convenience stores

Stores of all sizes, from hypermarkets, large and medium-sized supermarkets to very small convenience stores, are now compacting cardboard and plastic packing. They enjoy the benefits of gaining space thanks to the packaging material volume reduction, clean and neat operation as well as recovering good quality cardboard for recycling, which also reduces the carbon footprint and contributes to their sustainability and social responsibility policies.

SULO MEXICO received recognition

SULO MEXICO's team has been recognized for the performance in 2025 as one of the best suppliers for auxiliar equipment based on indicators such as; fast response during supply and installation processes and excellent aftersales services when providing technical support.



Millions of miles to cover

Every unit installed or to be installed is a challenge since it is necessary to accommodate to the specific location including a narrow window in time that should not affect the operation of the retail store or the activities that include also refurbishing spaces used for storage of their products and space dedicated to waste management.

The geographical area is also an important factor, since Mexico alone has an area of 1.96 million square kilometers and 178,000 km of highways, which SULO MEXICO's team must serve with good logistic and transportation partners.

